Senate Bill No. 435

(By Senator Minard)

[Introduced February 4, 2011; referred to the Committee on Banking and Insurance; and then to the Committee on Finance.]

A BILL to amend and reenact §33-12C-3, §33-12C-5, §33-12C-7 and §33-12C-8 of the Code of West Virginia, 1931, as amended, all relating to surplus lines insurance; defining terms; providing for compliance with the federal Nonadmitted and Reinsurance Reform Act of 2010; authorizing Insurance Commissioner to enter into multistate agreement regarding taxation of surplus lines insurance; establishing a blended taxation rate with respect to policies involving multistate risks; authorizing participation in clearinghouse for allocation of taxes; specifying disbursement and distribution of moneys; and exempting certain large entities from compliance with due diligence requirements.

Be it enacted by the Legislature of West Virginia:

That §33-12C-3, §33-12C-5, §33-12C-7 and §33-12C-8 of the Code of West Virginia, 1931, as amended, be amended and reenacted, all to read as follows:

ARTICLE 12C. SURPLUS LINE - NONADMITTED INSURANCE ACT. §33-12C-3. Definitions.

- 1 As used in this article:
- 2 (a) "Admitted insurer" means an insurer licensed to do an
- 3 insurance business in this state.
- 4 (b) "Business entity" means a corporation, association,
- 5 partnership, limited liability company, or other legal entity.
- 6 (c) "Capital", as used in the financial requirements of
- 7 section five of this article, means funds paid in for stock or
- 8 other evidence of ownership.
- 9 (d) "Commissioner" means the Insurance Commissioner of
- 10 West Virginia, or the commissioner's deputies or staff, or the
- 11 commissioner, director or superintendent of insurance in any
- 12 other state.
- 13 (e) "Eligible surplus lines insurer" means a nonadmitted
- 14 insurer with which a surplus lines licensee may place surplus
- 15 lines insurance pursuant to section five of this article.
- 16 (f) "Exempt commercial purchaser" means any person
- 17 purchasing commercial insurance that, at the time of

- 18 placement, employs or retains a qualified risk manager to
- 19 <u>negotiate insurance coverage, has paid aggregate nationwide</u>
- 20 commercial property and casualty insurance premiums in
- 21 excess of \$100,000 in the immediately preceding twelve
- 22 months, and meets at least one of the following criteria:
- 23 (1) Has a net worth in excess of \$20 million;
- 24 (2) Generates annual revenues in excess of \$50 million;
- 25 (3) Employs more than five hundred full-time or full-time
- 26 equivalent employees per individual insured or is a member
- 27 of an affiliated group employing more than one thousand
- 28 employees in the aggregate;
- 29 (4) Is a not-for-profit organization or public entity generat-
- 30 <u>ing annual budgeted expenditures of</u> at least \$30 million; or
- 31 (5) Is a municipality with a population in excess of fifty
- 32 thousand persons: Provided, That on January 1, 2015 and
- 33 every five years thereafter, the amounts in subdivisions (1),
- 34 (2) and (4) of this subsection shall be adjusted to reflect the
- 35 percentage change for such five-year period in the Consumer
- 36 Price Index for All Urban Consumers published by the
- 37 Bureau of Labor Statistics of the federal Department of
- 38 Labor.

- 39 $\frac{f}{g}$ "Export" means to place surplus lines insurance with
- 40 a nonadmitted insurer.
- 41 (g) (h) "Foreign decree" means any decree or order in
- 42 equity of a court located in any United States jurisdiction,
- 43 including a federal court of the United States, against any
- 44 person engaging in the transaction of insurance in this state.
- 45 (i) "Home state" means, with respect to an insured:
- 46 (1) The state in which an insured maintains its principal
- 47 place of business or, in the case of an individual, the individ-
- 48 <u>ual's principal residence; or</u>
- 49 (2) If one-hundred percent of the insured risk is located out
- 50 of the state referred to in subdivision one of this subsection,
- 51 the state to which the greatest percentage of the insured's
- 52 taxable premium for that insurance contract is allocated.
- 53 (h) (j) "Individual" means any private or natural person as
- 54 distinguished from a partnership, corporation, limited
- 55 liability company or other legal entity.
- 56 (i) (k) "Insurance" means any of the lines of authority in
- 57 section ten, article one of this chapter.
- 58 $\frac{\text{(j)}}{\text{(1)}}$ "Insurance producer" means a person required to be
- 59 licensed under the laws of this state to sell, solicit or negoti-

- 60 ate insurance. Wherever the word "agent" appears in this
- 61 chapter, it shall mean an individual insurance producer.
- 62 (k) (m) "Insurer" means any person, corporation, associa-
- 63 tion, partnership, reciprocal exchange, interinsurer, Lloyds
- 64 insurer, insurance exchange syndicate, fraternal benefit
- 65 society, and any other legal entity engaged in the business of
- 66 making contracts of insurance under section two, article one
- 67 of this chapter.
- 68 (1) (n) "Kind of insurance" means one of the types of
- 69 insurance required to be reported in the annual statement
- 70 which must be filed with the commissioner by admitted
- 71 insurers.
- 72 (m) (o) "License" means a document issued by this state's
- 73 Insurance Commissioner authorizing an individual to act as
- 74 a surplus lines licensee for the lines of authority specified in
- 75 the document. The license itself does not create any author-
- 76 ity, actual, apparent or inherent, in the holder to represent
- 77 or commit an insurer.
- 78 (n) (p) "Nonadmitted insurer" means an insurer not
- 79 licensed to do an insurance business in this state.
- 80 (g) "Nonadmitted and Reinsurance Reform Act of 2010" or
- 81 "NRRA" means those provisions incorporated as Subtitle B

- 82 of the Dodd-Frank Wall Street Reform and Consumer
- 83 Protection Act, P.L. 111-517.
- 84 (r) "Nonadmitted Insurance Multi-State Agreement" or
- 85 "NIMA" means the model agreement adopted by the Na-
- 86 tional Association of Insurance Commissioners on December
- 87 16, 2010, to facilitate the collection, allocation and disburse-
- 88 ment of premium taxes attributable to the placement of
- 89 nonadmitted insurance, provide for uniform methods of
- 90 allocation and reporting among nonadmitted insurance risk
- 91 classifications, and share information among states relating
- 92 <u>to nonadmitted insurance premium taxes; such term includes</u>
- 93 the agreements' allocation tables and any changes made
- 94 thereto in response to changes to the laws of signatory states.
- 95 (e) "Person" means any natural person or other entity,
- 96 including, but not limited to, individuals, partnerships,
- 97 associations, trusts or corporations.
- 98 (p) (t) "Policy" or "contract" means any contract of
- 99 insurance including, but not limited to, annuities, indemnity,
- 100 medical or hospital service, workers' compensation, fidelity
- 101 or suretyship.
- 102 (q) (u) "Reciprocal Signatory state" means a state that has
- 103 enacted provisions substantially similar to: entered into

- 104 NIMA or a similar allocation procedure with this state.
- 105 (1) Section seven, subdivision (5) of subsection (b) of
- 106 section nine, subsection (j) of section sixteen, and subsection
- 107 (d) of section seventeen of this article; and
- 108 (2) The NAIC model allocation schedule and reporting
- 109 form.
- 110 $\frac{(r)}{(v)}$ "Surplus", as used in the financial requirements of
- 111 section five of this article, means funds over and above
- 112 liabilities and capital of the company for the protection of
- 113 policyholders.
- 114 (s) (w) "Surplus lines insurance" means any property and
- 115 casualty insurance in this state on properties, risks or
- 116 exposures, located or to be performed in this state, permitted
- 117 to be placed through a surplus lines licensee with a
- 118 nonadmitted insurer eligible to accept such insurance,
- 119 pursuant to section seven of this article. Wherever the term
- 120 "excess line" appears in this chapter, it shall mean surplus
- 121 lines insurance.
- 122 (t) (x) "Surplus lines licensee" means an individual
- 123 licensed under section five of this article to place insurance
- 124 on properties, risks or exposures located or to be performed
- 125 in this state with nonadmitted insurers eligible to accept

- 126 such insurance. Wherever the term "excess line broker"
- 127 appears in this chapter, it shall mean surplus lines licensee.
- 128 (u) (y) "Transaction of insurance" –
- (1) For purposes of this article, any of the following acts in
- 130 this state effected by mail or otherwise by a nonadmitted
- insurer or by any person acting with the actual or apparent
- 132 authority of the insurer, on behalf of the insurer, is deemed
- 133 to constitute the transaction of an insurance business in or
- 134 from this state:
- 135 (A) The making of or proposing to make, as an insurer, an
- 136 insurance contract;
- 137 (B) The making of or proposing to make, as guarantor or
- 138 surety, any contract of guaranty or suretyship as a vocation
- and not merely incidental to any other legitimate business or
- 140 activity of the guarantor or surety;
- 141 (C) The taking or receiving of an application for insurance;
- 142 (D) The receiving or collection of any premium, commis-
- 143 sion, membership fees, assessments, dues or other consider-
- 144 ation for insurance or any part thereof;
- 145 (E) The issuance or delivery in this state of contracts of
- 146 insurance to residents of this state or to persons authorized
- 147 to do business in this state;

- 148 (F) The solicitation, negotiation, procurement or effectua-
- 149 tion of insurance or renewals thereof;
- 150 (G) The dissemination of information as to coverage or
- 151 rates, or forwarding of applications, or delivery of policies or
- 152 contracts, or inspection of risks, the fixing of rates or
- 153 investigation or adjustment of claims or losses or the trans-
- 154 action of matters subsequent to effectuation of the contract
- and arising out of it, or any other manner of representing or
- assisting a person or insurer in the transaction of risks with
- 157 respect to properties, risks or exposures located or to be
- 158 performed in this state;
- 159 (H) The transaction of any kind of insurance business
- 160 specifically recognized as transacting an insurance business
- 161 within the meaning of the statutes relating to insurance;
- 162 (I) The offering of insurance or the transacting of insurance
- 163 business; or
- 164 (J) Offering an agreement or contract which purports to
- alter, amend or void coverage of an insurance contract.
- 166 (2) The provisions of this subsection shall not operate to
- 167 prohibit employees, officers, directors or partners of a
- 168 commercial insured from acting in the capacity of an
- 169 insurance manager or buyer in placing insurance on behalf

- 170 of the employer, provided that the person's compensation is
- 171 not based on buying insurance.
- 172 (3) The venue of an act committed by mail is at the point
- 173 where the matter transmitted by mail is delivered or issued
- 174 for delivery or takes effect.
- 175 $\frac{(v)}{(z)}$ "Line of insurance" means coverage afforded under
- 176 the particular policy that is being placed.
- 177 (w) (aa) "Model allocation schedule and reporting form"
- 178 means the current version of the NAIC model allocation
- 179 schedule and reporting form for surplus lines insurers.
- 180 $\frac{(x)}{(bb)}$ "Wet marine and transportation insurance" means:
- (1) Insurance upon vessels, crafts, hulls and other interests
- 182 in them or with relation to them;
- 183 (2) Insurance of marine builder's risks, marine war risks
- and contracts of marine protection and indemnity insurance;
- 185 (3) Insurance of freight and disbursements pertaining to a
- 186 subject of insurance within the scope of this subsection; and
- 187 (4) Insurance of personal property and interests therein, in
- 188 the course of exportation from or importation into any
- 189 country, or in the course of transportation coastwise or on
- 190 inland waters, including transportation by land, water or air
- 191 from point of origin to final destination, in connection with

- 192 any and all risks or perils of navigation, transit or transpor-
- 193 tation, and while being prepared for and while awaiting
- 194 shipment, and during any incidental delays, transshipment,
- 195 or reshipment; provided, however, that insurance of personal
- 196 property and interests therein shall not be considered wet
- 197 marine and transportation insurance if the property has:
- 198 (A) Been transported solely by land; or
- 199 (B) Reached its final destination as specified in the bill of
- 200 lading or other shipping document; or
- 201 (C) The insured no longer has an insurable interest in the
- 202 property.

§33-12C-5. Surplus lines insurance.

- 1 (a) The placement of surplus lines insurance is subject to
- 2 this section only if this state is the insured's home state.
- $\frac{a}{b}$ Surplus lines insurance may be placed by a surplus
- 4 lines licensee if:
- 5 (1) Each insurer is an eligible surplus lines insurer; and
- 6 (2) Each insurer is authorized to write the type of insur-
- 7 ance in its domiciliary jurisdiction; and
- 8 (3) The full amount or line of insurance cannot be obtained
- 9 from insurers who are admitted to do business in this state.
- 10 The full amount or type of insurance may be procured from

- 11 eligible surplus lines insurers, provided that a diligent search
- 12 is made by the individual insurance producer among the
- 13 insurers who are admitted to transact and are actually
- 14 writing the particular type of insurance in this state if any
- 15 are writing it: *Provided*, That such a search is not required
- 16 when the licensee is seeking to procure or place nonadmitted
- 17 <u>insurance for an exempt commercial purchaser if the licensee</u>
- 18 disclosed to such purchaser that such insurance may or may
- 19 not be available from the admitted market that may provide
- 20 greater protection with more regulatory oversight and that
- 21 <u>such purchaser has subsequently requested in writing that</u>
- 22 the licensee procure or place such insurance from a
- 23 nonadmitted insurer; and
- 24 (4) All other requirements of this article are met.
- 25 (b) (c) Subject to subdivision (3), subsection (a) (b) of this
- 26 section, a surplus lines licensee may place any coverage with
- 27 a nonadmitted insurer eligible to accept the insurance, unless
- 28 specifically prohibited by the laws of this state.
- 29 (c) (d) A surplus lines licensee shall not place coverage with
- 30 a nonadmitted insurer, unless, at the time of placement, the
- 31 surplus lines licensee has determined that the nonadmitted
- 32 insurer:

- 33 (1) Has established satisfactory evidence of good repute
- 34 and financial integrity; and
- 35 (2) Qualifies under one of the following paragraphs:
- 36 (A) Has capital and surplus or its equivalent under the
- 37 laws of its domiciliary jurisdiction which equals the greater
- 38 of:
- 39 (i)(I) The minimum capital and surplus requirements under
- 40 the law of this state; or
- 41 (II) \$15 million;
- 42 (ii) The requirements of subparagraph (i), paragraph (A) of
- 43 this subdivision may be satisfied by an insurer's possessing
- 44 less than the minimum capital and surplus upon an affirma-
- 45 tive finding of acceptability by the commissioner. The
- 46 finding shall be based upon such factors as quality of
- 47 management, capital and surplus of any parent company,
- 48 company underwriting profit and investment income trends,
- 49 market availability and company record and reputation
- 50 within the industry. In no event shall the commissioner make
- 51 an affirmative finding of acceptability when the nonadmitted
- 52 insurer's capital and surplus is less than \$4,500,000; or
- 53 (B) In the case of an insurance exchange created by the
- 54 laws of a state other than this state:

- 55 (i) The syndicates of the exchange shall maintain under
- 56 terms acceptable to the commissioner capital and surplus, or
- 57 its equivalent under the laws of its domiciliary jurisdiction,
- 58 of not less than \$75 million in the aggregate; and
- 59 (ii) The exchange shall maintain under terms acceptable to
- 60 the commissioner not less than fifty percent of the policy-
- 61 holder surplus of each syndicate in a custodial account
- 62 accessible to the exchange or its domiciliary commissioner in
- 63 the event of insolvency or impairment of the individual
- 64 syndicate; and
- 65 (iii) In addition, each individual syndicate to be eligible to
- 66 accept surplus lines insurance placements from this state
- 67 shall meet either of the following requirements:
- 68 (I) For insurance exchanges which maintain funds in an
- 69 amount of not less than \$15 million for the protection of all
- 70 exchange policyholders, the syndicate shall maintain under
- 71 terms acceptable to the commissioner minimum capital and
- 72 surplus, or its equivalent under the laws of the domiciliary
- 73 jurisdiction, of not less than \$5 million; or
- 74 (II) For insurance exchanges which do not maintain funds
- 75 in an amount of not less than \$15 million for the protection
- 76 of all exchange policyholders, the syndicate shall maintain

- 77 under terms acceptable to the commissioner minimum
- 78 capital and surplus, or its equivalent under the laws of its
- 79 domiciliary jurisdiction, of not less than the minimum
- 80 capital and surplus requirements under the laws of its
- 81 domiciliary jurisdiction or \$15 million, whichever is greater;
- 82 or
- 83 (C) In the case of a Lloyd's plan or other similar group of
- 84 insurers, which consists of unincorporated individual
- 85 insurers, or a combination of both unincorporated and
- 86 incorporated insurers:
- 87 (i) The plan or group maintains a trust fund that shall
- 88 consist of a trusteed account representing the group's
- 89 liabilities attributable to business written in the United
- 90 States; and
- 91 (ii) In addition, the group shall establish and maintain in
- 92 trust a surplus in the amount of \$100 million; which shall be
- 93 available for the benefit of United States surplus lines
- 94 policyholders of any member of the group.
- 95 (iii) The incorporated members of the group shall not be
- 96 engaged in any business other than underwriting as a
- 97 member of the group and shall be subject to the same level of
- 98 solvency regulation and control by the group's domiciliary
- 99 regulator as are the unincorporated members.

- (iv) The trust funds shall be maintained in an irrevocable 100 101 trust account in the United States in a qualified financial institution, consisting of cash, securities, letters of credit or 102103 investments of substantially the same character and quality 104 as those which are eligible investments for the capital and statutory reserves of admitted insurers to write like kinds of 105insurance in this state and, in addition, the trust required by 107 subparagraph (ii) of this subdivision shall satisfy the re-108 quirements of the standard trust agreement required for listing with the National Association of Insurance Commissioners (NAIC) International Insurers Department or any 111 successor thereto; or 112 (D) In the case of a group of incorporated insurers under 113 common administration, which has continuously transacted an insurance business outside the United States for at least 115 three years immediately prior to this time, and which submits to this state's authority to examine its books and records and bears the expense of the examination:
- (i) The group shall maintain an aggregate policyholders'surplus of \$10 billion; and
- 120 (ii) The group shall maintain in trust a surplus in the 121 amount of \$10 billion; which shall be available for the

- 122 benefit of United States surplus lines policyholders of any
- 123 member of the group; and
- 124 (iii) Each insurer shall individually maintain capital and
- 125 surplus of not less than \$25 million per company.
- 126 (iv) The trust funds shall satisfy the requirements of the
- 127 standard trust agreement requirement for listing with the
- 128 NAIC International Insurers Department or any successor
- 129 thereto, and shall be maintained in an irrevocable trust
- 130 account in the United States in a qualified financial institu-
- 131 tion, and shall consist of cash, securities, letters of credit or
- investments of substantially the same character and quality
- 133 as those which are eligible investments for the capital and
- 134 statutory reserves of admitted insurers to write like kinds of
- insurance in this state.
- 136 (v) Additionally, each member of the group shall make
- 137 available to the commissioner an annual certification of the
- 138 member's solvency by the member's domiciliary regulator
- and its independent public accountant; or
- 140 (E) Except for an exchange or plan complying with
- 141 paragraph (B), (C) or (D) of this subdivision, an insurer not
- domiciled in one of the United States or its territories shall
- 143 satisfy the capital and surplus requirements of paragraph

- 144 (A), subdivision (2), subsection $\frac{(c)}{(d)}$ of this section and shall
- 145 have in force a trust fund of not less than the greater of:
- 146 (i) \$5,400,000; or
- 147 (ii) Thirty percent of the United States surplus lines gross
- 148 liabilities, excluding aviation, wet marine and transportation
- 149 insurance liabilities, not to exceed \$60 million, to be deter-
- 150 mined annually on the basis of accounting practices and
- 151 procedures substantially equivalent to those promulgated by
- 152 this state, as of December 31 next preceding the date of
- 153 determination, where:
- 154 (I) The liabilities are maintained in an irrevocable trust
- 155 account in the United States in a qualified financial institu-
- 156 tion, on behalf of U.S. policyholders consisting of cash,
- 157 securities, letters of credit or other investments of substan-
- 158 tially the same character and quality as those which are
- 159 eligible investments pursuant to article eight of this chapter
- 160 for the capital and statutory reserves of admitted insurers to
- 161 write like kinds of insurance in this state. The trust fund,
- 162 which shall be included in any calculation of capital and
- 163 surplus or its equivalent, shall satisfy the requirements of the
- 164 Standard Trust Agreement required for listing with the

- 165 NAIC International Insurers Department or any successor
- 166 thereto; and
- 167 (II) The insurer may request approval from the commis-
- sioner to use the trust fund to pay valid surplus lines claims;
- 169 Provided, however, That the balance of the trust fund is
- 170 never less than the greater of \$5,400,000 or thirty percent of
- 171 the insurer's current gross U.S. surplus lines liabilities,
- 172 excluding aviation, wet marine and transportation insurance
- 173 liabilities; and
- 174 (III) In calculating the trust fund amount required by this
- 175 subsection, credit shall be given for surplus lines deposits
- 176 separately required and maintained for a particular state or
- 177 U.S. territory, not to exceed the amount of the insurer's loss
- 178 and loss adjustment reserves in the particular state or
- 179 territory;
- 180 (F) An insurer or group of insurers meeting the require-
- 181 ments to do a surplus lines business in this state at the
- 182 effective date of this law shall have two years from the date
- 183 of enactment to meet the requirements of paragraph (E) of
- 184 this subdivision, as follows:

185	Year	
186	Following	Trust Fund Requirement
187	Enactment	
188	1	15% of U.S. surplus lines liabilities, excluding
189		aviation, wet marine and transportation insur-
190		ance, with a maximum of \$30 million
191	2	30% of U.S. surplus lines liabilities, excluding
192		aviation, wet marine and transportation insur-
193		ance, with a maximum of \$60 million

(G) The commissioner shall have the authority to adjust, in
response to inflation, the trust fund amounts required by
paragraph (E) of this subdivision.

197 (3) In addition to all of the other requirements of this 198 subsection, an insurer not domiciled in the United States or 199 its territories shall be listed on the NAIC's quarterly listing 200 of alien insurers. The commissioner may waive the require-201 ment in this subdivision or the requirements of subparagraph 202(ii), paragraph (E), subdivision (2), subsection (c) (d) of this section may be satisfied by an insurer's possessing less than 203 204 the trust fund amount specified in subparagraph (ii), para-205graph (E), subdivision (2), subsection (c) (d) of this section upon an affirmative finding of acceptability by the commis-207 sioner if the commissioner is satisfied that the placement of

- 208 insurance with the insurer is necessary and will not be
- 209 detrimental to the public and the policyholder. In determin-
- 210 ing whether business may be placed with the insurer, the
- 211 commissioner may consider such factors as:
- 212 (A) The interests of the public and policyholders;
- 213 (B) The length of time the insurer has been authorized in
- 214 its domiciliary jurisdiction and elsewhere;
- 215 (C) Unavailability of particular coverages from authorized
- 216 insurers or unauthorized insurers meeting the requirements
- 217 of this section;
- (D) The size of the company as measured by its assets,
- 219 capital and surplus, reserves, premium writings, insurance in
- 220 force or other appropriate criteria;
- 221 (E) The kinds of business the company writes, its net
- 222 exposure and the extent to which the company's business is
- 223 diversified among several lines of insurance and geographic
- 224 locations; and
- 225 (F) The past and projected trend in the size of the com-
- 226 pany's capital and surplus considering such factors as
- 227 premium growth, operating history, loss and expense ratios,
- 228 or other appropriate criteria; and

229 (4) Has caused to be provided to the commissioner a copy of its current annual statement certified by the insurer and 230an actuarial opinion as to the adequacy of, and methodology 231232used to determine, the insurer's loss reserves. The statement 233shall be provided at the same time it is provided to the 234insurer's domicile, but in no event more than eight months after the close of the period reported upon, and shall be certified as a true and correct copy by an accounting or 237auditing firm licensed in the jurisdiction of the insurer's domicile and certified by a senior officer of the nonadmitted insurer as a true and correct copy of the statement filed with 239240 the regulatory authority in the domicile of the nonadmitted 241 insurer. In the case of an insurance exchange qualifying 242under paragraph (B), subdivision (2) of this subsection, the statement may be an aggregate combined statement of all underwriting syndicates operating during the period re-245ported; and 246 (5) In addition to meeting the requirements in subdivisions (1) to (4) of this subsection an insurer shall be an eligible 247 surplus lines insurer if it appears on the most recent list of 248eligible surplus lines insurers published by the commissioner 249250 from time to time but at least annually. Nothing in this

subdivision shall require the commissioner to place or
maintain the name of any nonadmitted insurer on the list of
eligible surplus lines insurers.

254 (6) Notwithstanding subsection (a) of this section, only that portion of any risk eligible for export for which the full 256amount of coverage is not procurable from listed eligible 257surplus lines insurers may be placed with any other nonadmitted insurer which does not appear on the list of 259 eligible surplus lines insurers published by the commissioner pursuant to subdivision (5) of this subsection but nonetheless meets the requirements set forth in subdivisions (1) and (2), subsection (c) (d) of this section and any regulations of the 263 commissioner. The surplus lines licensee seeking to provide 264 coverage through an unlisted nonadmitted insurer shall make a filing specifying the amounts and percentages of each risk to be placed, and naming the nonadmitted insurers with which placement is intended. Within thirty days after placing the coverage, the surplus lines licensee shall also send written notice to the insured that the insurance, or a 270 portion thereof, has been placed with the nonadmitted 271 insurer.

272 (d) (e) Insurance procured under this section shall be valid 273 and enforceable as to all parties.

§33-12C-7. Surplus lines tax.

(a) In addition to the full amount of gross premiums 1 2 charged by the insurer for the insurance, every person licensed pursuant to section eight of this article shall collect and pay to the commissioner a sum equal to four and fiftyfive one-hundredths percent of the gross premiums and gross fees charged, less any return premiums, for surplus lines insurance provided by the licensee pursuant to the license. Where the insurance covers properties, risks or exposures located or to be performed both in and out of this state and this state is the insured's home state, the sum payable shall 10 11 be computed on that portion of the gross premiums allocated 12 to this state, pursuant to subsection (g) of this section, plus 13 an amount equal to the portion of the gross premiums allocated to other states or territories on the basis of the tax 14 rates and fees applicable to properties, risks or exposures 15 16 located or to be performed outside of this state, and less the 17 amount of gross premiums allocated to this state and re-18 turned to the insured due to cancellation of policy: *Provided*, That the surcharge imposed by section thirty-three, article 19

- 20 three of this chapter on surplus lines policies shall no longer
- 21 <u>be effective with respect to premium attributable to coverage</u>
- 22 under such policies for periods after June 30, 2011: Provided,
- 23 however, That twelve per cent of taxes collected under this
- 24 subsection with respect to premium attributable to coverage
- 25 under such policies after June 30, 2011, shall be disbursed
- 26 and distributed in accordance with subsection (d), section
- 27 three, article three of this chapter and eighty-eight per cent
- 28 in accordance with subsection (h) of this section. The tax on
- 29 any portion of the premium unearned at termination of
- 30 insurance having been credited by the state to the licensee
- 31 shall be returned to the policyholder directly by the surplus
- 32 lines licensee or through the producing broker, if any.
- 33 (b) The individual insurance producer may not:
- 34 (1) Pay directly or indirectly the tax or any portion thereof,
- 35 either as an inducement to the policyholder to purchase the
- 36 insurance or for any other reason; or
- 37 (2) Rebate all or part of the tax or the surplus lines li-
- 38 censee's commission, either as an inducement to the policy-
- 39 holder to purchase the insurance or for any reason.
- 40 (c) The surplus lines licensee may charge the prospective
- 41 policyholder a fee for the cost of underwriting, issuing,

- 42 processing, inspecting, service or auditing the policy for
- 43 placement with the surplus lines insurer if:
- 44 (1) The service is required by the surplus lines insurer;
- 45 (2) The service is actually provided by the individual
- 46 insurance producer or the cost of the service is actually
- 47 incurred by the surplus lines licensee; and
- 48 (3) The provision or cost of the service is reasonable,
- 49 documented and verifiable.
- 50 (d) The surplus lines licensee shall make a clear and
- 51 conspicuous written disclosure to the policyholder of:
- 52 (1) The total amount of premium for the policy;
- 53 (2) Any fee charged;
- 54 (3) The total amount of any fee charged; and
- 55 (4) The total amount of tax on the premium and fee.
- 56 (e) The clear and conspicuous written disclosure required
- 57 by subdivision (4) of this subsection is subject to the record
- 58 maintenance requirements of section eight of this article.
- 59 (f) This tax is imposed for the purpose of providing addi-
- 60 tional revenue for municipal policemen's and firemen's
- 61 pension and relief funds and additional revenue for volunteer
- 62 and part-volunteer fire companies and departments. This tax
- 63 is required to be paid and remitted, on a calendar year basis

and in quarterly estimated installments due and payable on or before the twenty-fifth day of the month succeeding the 65 close of the quarter in which they accrued, except for the 66 fourth quarter, in respect of which taxes shall be due and 67 68 payable and final computation of actual total liability for the prior calendar year shall be made, less credit for the three 69 quarterly estimated payments prior made, and filed with the 70 71annual return to be made on or before March 1 of the 72 succeeding year. Provisions of this chapter relating to the 73 levy, imposition and collection of the regular premium tax are applicable to the levy, imposition and collection of this 74 tax to the extent that the provisions are not in conflict with 75 76 this section. 77

All Except as provided in subsection (f) of this section, all taxes remitted to the commissioner pursuant to this subsec-78 79 tion shall be paid by him or her into a special account in the State Treasury, designated Municipal Pensions and Protec-80 tion Fund, or pursuant to section eighteen-b, article twenty-82 two, chapter eight of this code, the Municipal Pensions Security Fund, and after appropriation by the Legislature, 83 shall be distributed in accordance with the provisions of 84 subsection (c), section fourteen-d, article three of this 85

86 chapter. The surplus lines licensee shall return to the 87 policyholder the tax on any unearned portion of the premium 88 returned to the policyholder because of cancellation of

89 policy.

90 (g) If a surplus lines policy procured through a surplus lines licensee covers properties, risks or exposures only 91 92 partially located or to be performed in this state, the tax due shall be computed on the portions of the premiums which are 94 attributable to the properties, risks or exposures located or 95 to be performed in this state. In determining the amount of 96 premiums taxable in this state, all premiums written, 97 procured or received in this state shall be considered written 98 on properties, risks or exposures located or to be performed 99 in this state, except premiums which are properly allocated 100 or apportioned and reported as taxable premiums of a 101 reciprocal state. In no event shall the tax payable to this 102 state be less than the tax due pursuant to subsection (h) of 103 this section; provided, however, in the event that the amount 104 of tax due under this provision is less than \$50 in any 105 jurisdiction, it shall be payable in the jurisdiction in which 106 the affidavit required in section eleven is filed. The commis-107 sioner may, at least annually furnish to the commissioner of

- 108 a reciprocal state, as defined in subsection (q), section three
- 109 of this article, a copy of all filings reporting an allocation of
- 110 taxes as required by this subsection.
- 111 (h) (g) In determining the amount of gross premiums
- 112 taxable in this state for a placement of surplus lines insur-
- 113 ance covering properties, risks or exposures only partially
- located or to be performed in this state, the tax due shall be
- 115 computed on the portions of the premiums which are
- attributable to properties, risks or exposures located or to be
- 117 performed in this state and which relates to the kinds of
- 118 insurance being placed as determined by reference to the
- 119 model an appropriate allocation schedule and reporting form
- 120 table.
- 121 (1) If a policy covers more than one classification:
- 122 (A) For any portion of the coverage identified by a classifi-
- cation on the allocation schedule, the tax shall be computed
- 124 by using the allocation schedule for the corresponding
- 125 portion of the premium;
- 126 (B) For any portion of the coverage not identified by a
- 127 classification on the allocation schedule, the tax shall be
- 128 computed by using an alternative equitable method of
- 129 allocation for the property or risk;

- 130 (C) For any portion of the coverage where the premium is
- 131 indivisible, the tax shall be computed by using the method of
- 132 allocation which pertains to the classification describing the
- 133 predominant coverage.
- 134 (2) If the information provided by the surplus lines licensee
 - .35 is insufficient to substantiate the method of allocation used
- 136 by the surplus lines licensee, or if the commissioner deter-
- 137 mines that the licensee's method is incorrect, the commis-
- 138 sioner shall determine the equitable and appropriate amount
- 139 of tax due to this state as follows:
- 140 (A) By use of the allocation schedule where the risk is
- 141 appropriately identified in the schedule;
- 142 (B) Where the allocation schedule does not identify a
- 143 classification appropriate to the coverage, the commissioner
- 144 may give significant weight to documented evidence of the
- 145 underwriting bases and other criteria used by the insurer.
- 146 The commissioner may also consider other available infor-
- 147 mation to the extent sufficient and relevant, including the
- 148 percentage of the insured's physical assets in this state, the
- 149 percentage of the insured's sales in this state, the percentage
- 150 of income or resources derived from this state, and the

amount of premium tax paid to another jurisdiction for the 152 policy. 153 (h) The commissioner is authorized to participate in a 154 clearinghouse established through NIMA or in a similar allocation procedure for the purpose of collecting and 155 disbursing to signatory states any funds collected pursuant to this section that are allocable to properties, risks or 157 158 exposures located or to be performed outside of this state: 159 *Provided*, That twelve per cent of any moneys received from 160 a clearinghouse or through a similar allocation procedure shall be disbursed and distributed in accordance with 162 subsection (d), section three, article three of this chapter and eighty-eight per cent of such moneys shall be disbursed and distributed in accordance with subsection (f) of this section: 164 165 Provided, however, That to the extent other states where portions of the properties, risks or exposures reside have 167 failed to enter into NIMA or a similar allocation procedure

170 <u>in the same manner as moneys received through a clearing-</u>

with this state, the net premium tax collected shall be

retained by this state and shall be disbursed and distributed

171 <u>house or similar allocation procedure.</u>

168

- 172 (i) Collection of tax.
- 173 If the tax owed by a surplus lines licensee under this
 174 section has been collected and is not paid within the time
 175 prescribed, the same shall be recoverable in a suit brought
 176 by the commissioner against the surplus lines licensee. The
 177 commissioner may charge interest for any unpaid tax, fee,
 178 financial assessment or penalty, or portion thereof: *Provided*,
 179 That interest may not be charged on interest. Interest shall
 180 be calculated using the annual rates which are established
 181 by the Tax Commissioner pursuant to section seventeen-a of

§33-12C-8. Surplus lines licenses.

1 (a) A No person shall not procure a contract of surplus

article ten, chapter eleven of this code and shall accrue daily.

- 2 lines insurance with a nonadmitted insurer <u>for an insured</u>
- 3 whose home state is West Virginia unless the person pos-
- 4 sesses a current surplus lines insurance license issued by the
- 5 commissioner.
- 6 (b) The commissioner may issue a surplus lines license to
- 7 a qualified holder of a current property and casualty individ-
- $8\,\,$ ual insurance producer's license but only when the individ-
- 9 ual insurance producer has:

- 10 (1) Remitted the \$200 annual fee to the commissioner, of
- 11 which all fees so collected are to be used for the purposes set
- 12 forth in section thirteen, article three of this chapter;
- 13 (2) Submitted a completed license application on a form
- 14 supplied by the commissioner;
- 15 (3) Passed a qualifying examination approved by the
- 16 commissioner, except that all holders of a license prior to the
- 17 effective date of this article shall be deemed to have passed
- 18 such an examination; and
- 19 (4) If a resident, established and continues to maintain an
- 20 office in this state.
- 21 (c) If the commissioner determines that a surplus lines
- 22 licensee of another state is competent, trustworthy and meets
- 23 the licensing requirements of this state, the commissioner
- 24 may, in his or her discretion, issue a nonresident surplus
- 25 lines license. A license shall not be issued unless the prospec-
- 26 tive licensee furnishes the commissioner with the name and
- 27 address of a resident of this state upon whom notices or
- 28 orders of the commissioner or process affecting the nonresi-
- 29 dent surplus lines licensee may be served. The licensee shall
- 30 promptly notify the commissioner in writing of every change
- 31 in its designated agent for service of process, and the change

- 32 shall not become effective until acknowledged by the
- 33 commissioner.
- 34 (d) Each surplus lines license shall expire at midnight on
- 35 May 31 next following the date of issuance, and an applica-
- 36 tion for renewal shall be filed before May 1 of each year upon
- 37 payment of the annual fee and compliance with other
- 38 provisions of this article. A surplus lines licensee who fails
- 39 to apply for renewal of the license before May 1 shall pay a
- 40 penalty of \$100 and be subject to penalties provided by law
- 41 before the license will be renewed.

(NOTE: The purpose of this bill is to amend the insurance code in accordance with the federal Nonadmitted and Reinsurance Reform Act of 2010 and to authorize the Insurance Commissioner to enter into a multistate agreement with respect to the collection and disbursement of surplus lines taxes.

Strike-throughs indicate language that would be stricken from the present law, and underscoring indicates new language that would be added.)